**Ultrasound Applications Specialist - VIC**

* **Global leading medical imaging company**
* **Part of the Canon Group**
* **Work with Innovative technology**
* **Full-time permanent role based in Notting Hill, VIC**
* **Variety of corporate benefits including additional contributions to company default super fund**

**About Canon Medical Systems**

Canon Medical offers a full range of diagnostic medical imaging solutions including CT, PET-CT, MR, X-Ray, Ultrasound and Healthcare Informatics across the globe.

In line with our “***Made for Life***” philosophy, patients are at the heart of everything we do. Our mission is to provide medical professionals with solutions that support their efforts in contributing to the health and wellbeing of patients worldwide. Our goal is to deliver optimum health opportunities for patients through uncompromised performance, comfort and safety features.

At Canon Medical we work hand in hand with our partners – our medical, academic and research community.

We build relationships based on transparency, trust and respect. Our company values of Unity, Courage, Tenacity, Teamwork and Excellence are the basis of our company culture.

Together as one, we strive to create industry-leading solutions that deliver an enriched quality of life.

**About the role**

We have an exciting opportunity for an Ultrasound Applications Specialist to join our team in Victoria. This role will work closely with the National Ultrasound team providing specialist advice, expertise and support to our National Sales team, while concentrating on a selected client base in Victoria. This is a national role with opportunity to travel interstate and to New Zealand as required. A significant travel commitment is required in this role.

* In this role you will be part of a valued team, providing pre and post-sales support to our customers’ sites.
* The ability to understand a customer's needs, provide expertise and make recommendations about our Ultrasound products and technologies will enable you to succeed in this role.
* Experience in Ultrasound training would be highly regarded.
* This is an outstanding opportunity for a commercially astute applications specialist looking for the next step in their career.

**Key Responsibilities:**

* Provide applications support for new equipment installations and existing customer install base.
* Maintain a high level of clinical and technical Ultrasound knowledge.
* Coordinate and deliver internal and external customer training programs.
* Provide sales support where required utilising SPIN methodologies.
* Provide support to Ultrasound Business Unit marketing activities in line with established marketing plan.
* Maintain customer files and records of training and installation reports.
* Timely submission of expense claims and customer reports.

**Our ideal candidate will possess:**

* Post Graduate qualifications in Ultrasound or equivalent
* ASAR accreditation
* 3-5 years clinical experience working as a Sonographer
* Experience using a variety of ultrasound systems
* Clinical experience in numerous different areas such as General, MSK, OB/Gyn, etc.
* Prior involvement in staff training preferably in ultrasound
* Demonstrated ability to present at clinical meetings, workshops and/or conferences
* Exceptional customer service skills and an aptitude for coaching others
* Excellent verbal and written communication skills
* Ability to work autonomously as well as a part of a team
* A valid drivers’ licence

**What’s on offer?**

When you join Canon Medical Systems, you become a part of an organisation that focuses on propelling its people forward by supporting their careers. We make it a priority to offer benefits that will assist in your professional development and wellbeing.

You can expect our competitive salary package and employee benefits to include but are not limited to:

* Flex/Hybrid work
* Extra contributions to company super fund to cover fees
* Corporate private health insurance discount with BUPA or HCF
* $250 hospital excess reimbursement (conditions apply)
* Company paid parental leave plus superannuation contributions
* Company sponsored study assistance program (conditions apply)
* Discount programs with select worldwide vehicle brands
* Purchasing additional annual leave (PAAL) scheme
* Community Service Leave (CSL)
* Employee Assistance Program (EAP)
* Novated Lease Program
* Professional development programs
* Opportunities for career progression

Canon Medical Systems values diversity and believes inclusion is key to our success. We therefore welcome and encourage suitably qualified individuals, women in Engineering, people of Aboriginal and Torres Strait Islander descent and people from diverse backgrounds to apply.

If you are looking to achieve a better quality of life, make Canon Medical Systems your next move.

**Apply now!**

To apply, submit your resume with a cover letter to CANZ.Recruitment@anz.medical.canon

You must have the right to live and work in this location to apply for this job. By applying for this role you consent for Canon Medical to take all reasonably practicable steps to verify your right to live and work in Australia.

*No agencies please.*

*Canon Medical Systems ANZ Pty Limited is an Equal Opportunities Employer. Personal data provided by the job applicants will be used strictly in accordance with our privacy policy and the intention of the use of personal data will be used strictly for recruitment and selection purposes only.*

*Candidates that do not receive notification within 8 weeks, may consider their application as unsuccessful.*